

# Kokosing now sings the tune of CMMC Compliance with a 110/110 score on their JSVA

(JOINT SURVEILLANCE VOLUNTARY ASSESSMENT)

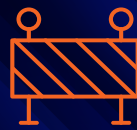


A construction company with 1,800 employees and multiple DoD projects.



## GOAL

Kokosing realized that CMMC compliance will be a competitive advantage, enabling them to bid on future DoD contracts that include CUI.



## CHALLENGE

Kokosing was using Microsoft O365 commercial for email and file sharing, which does not meet CMMC requirements.

In addition, Kokosing's large workforce means using Microsoft GCC High would have been very expensive and require significant resources to have all endpoints within the compliance boundary.



## SOLUTION

Kokosing adopted the end-to-end encrypted PreVeil Drive platform to secure CUI in an enclave. This approach greatly reduced the cost and complexity of compliance because only the 200 employees handling CUI had to get a low-cost PreVeil license, and it's free to share with subcontractors.



# 30

DAYS IT TOOK KOKOSING TO SET UP PREVEIL + ONBOARD EMPLOYEES

# \$0

COST FOR SUBCONTRACTORS TO CREATE AN ACCOUNT TO SECURELY SHARE CUI

# 110/110

KOKOSING'S NIST SP 800-171 SCORE IN A JSVA



## Why PreVeil?

HERE'S WHY PREVEIL WAS A GREAT FIT FOR KOKOSING:

### AFFORDABLE

Only users in the CUI enclave need low-cost PreVeil licenses

### EASY IMPLEMENTATION + USABILITY

Kokosing set up, onboarded, and trained their employees on PreVeil in 30 days!

### COMPLIANT

PreVeil meets all CMMC requirements, including FedRAMP Equivalency, FIPS, and DFARS 7012 (c-g)



## Perfect JSVA score transfers to CMMC Level 2 certification

Kokosing's perfect JSVA score will be directly transferable to CMMC Level 2 certification when CMMC is finalized.

Moreover, they are now in a great position to maintain existing DoD contracts and win future contracts.



## Additional PreVeil benefits:

**PROVEN SOLUTION, DOCUMENTATION PACKAGE, AND BEST-IN-CLASS SECURITY**

A rapidly growing number of PreVeil customers have achieved 110/110 scores in CMMC Joint Surveillance Assessments, which is the ultimate validation of PreVeil's compliance assurance, best-in-class security and low cost for defense contractors.



Cost was a big factor for why we chose PreVeil. We also loved the ease of implementation and how easy it was to teach a user how to use PreVeil ... You put those together and it was a very simple decision to make.

— MICHAEL CREAGER, IT DIRECTOR @ KOKOSING

# PREVEIL

To learn how PreVeil can help your organization improve its NIST SP 800-171 score and achieve CMMC compliance, book a free 15-minute call with our compliance team.