

# PreVeil Partner Enablement Guide

“[Your Company Name] is the single partner that defense contractors trust to navigate CMMC compliance and cybersecurity end-to-end. When it comes to protecting CUI, we recommend PreVeil – a purpose-built solution that deploys in an hour, satisfies CMMC Level 2 requirements, and can cost up to 75% less than alternative solutions. Together, we give contractors a faster, more affordable path to certification without sacrificing security.”

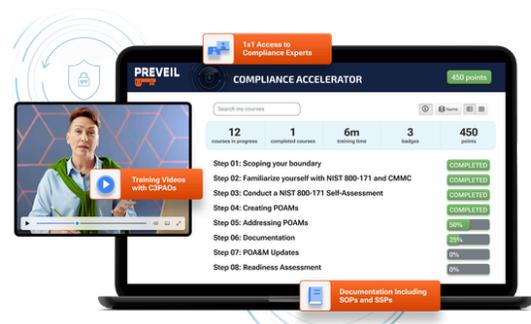
## PreVeil Email & Drive

The PreVeil platform provides end-to-end encrypted file storage, sharing, and email for sensitive data like CUI and integrates seamlessly into existing commercial environments to create a compliant enclave.



## Compliance Accelerator & GRC

Assessment-ready & C3PAO-validated documentation covering everything your client needs. Pair with PreVeil’s GRC to be on the fast track to 110.



## Ideal Customer Profile

- **SMB Contractor:** Small DIB Contractors with 1-25 employees
- **Enclave:** Larger organizations interested in implementing a 5-50+ user enclave
- **ITAR/International:** Organizations handling ITAR-controlled data seeking a compliant encryption solution (meets the Regulation 120.54 carveout)
- **Supply Chain Communications:** Organizations who want free encrypted third-party communications throughout their supply chain
- **Budget Sensitive:** Cost-conscious contractors seeking a faster and more cost effective path to CMMC Compliance

## Why PreVeil

- **Quick to Deploy:** Deploys in an hour using your existing email address
- **Easy to Use:** Keep using Outlook, Gmail, File Explorer, mobile devices, and all your usual workflows
- **Proven Solution:** 75+ contractors have achieved 110/110 on their CMMC L2 Assessment
- **Save up to 75%+ vs. GCC High:** Eliminates costly deployments, requires fewer licenses, free 3<sup>rd</sup> party communications, and overall more secure. (See Below).

## How PreVeil Fits in the CMMC Ecosystem

Every CMMC program involves a team of partners, each with a distinct role at a different stage of the journey. A consultant guides the contractor through readiness planning and gap remediation. An MSP can do the same while also managing the broader IT and cybersecurity environment. PreVeil is the CUI protection platform that sits at the center of the tech stack – purpose-built to satisfy some of the most challenging NIST 800-171 controls out of the box. Finally, a C3PAO conducts the formal third-party assessment when the contractor is ready. The result is a coordinated, end-to-end path to certification – with clear handoffs and no gaps.

Register a Deal here: [Preveil.com/deal-registration](https://preveil.com/deal-registration)

Reach us anytime at [partners@preveil.com](mailto:partners@preveil.com)

Confidential: For Internal Use by PreVeil Partners Only.



# PreVeil vs. GCC High

GCC High is often the most expensive decision a defense contractor makes on the path to CMMC – and in most cases, it's unnecessary. PreVeil delivers the same compliance outcomes at a fraction of the cost.

	Microsoft GCC High	PreVeil
<b>Best For</b>	Large enterprises with dedicated IT, security, and compliance teams and the budget to operate a complex, isolated cloud.	Organizations of all sizes—especially SMBs—that need secure and seamless CUI handling without heavy IT overhead.
<b>IT Overhead</b>	Requires managing separate tenants, domains, identities, and complex cross-tenant access controls, increasing operational burden on IT teams.	No new tenant or identity stack required. Clear system boundaries with minimal administrative overhead and simple external collaboration.
<b>User Experience</b>	Users juggle multiple email addresses, follow manual CUI rules, and work around collaboration limits—making everyday tasks harder and spillage more likely.	Works within existing email and file tools. Users keep familiar workflows, reducing confusion and minimizing the risk of CUI mishandling.
<b>Cost</b>	Higher licensing costs and added expenses for external collaboration and ongoing administration.	Lower total cost by avoiding additional licenses and long-term IT management overhead.
<b>Deployment</b>	Requires a disruptive migration to a new cloud, often involving consultants and long transition timelines.	Deploys quickly within existing environments with no rip-and-replace or large-scale migration.
<b>Security</b>	Encrypts data in transit and at rest, but data remains unencrypted and vulnerable in the cloud.	End-to-end encryption ensures only intended participants can access CUI—not even PreVeil.
<b>3<sup>rd</sup> Party Collaboration</b>	Sharing CUI with suppliers and subcontractors is difficult and often requires guest accounts or workarounds that slow or prevent collaboration.	Free and secure sharing of CUI with external partners using their existing tools—no extra accounts or special provisioning required.

Register a Deal here: [Preveil.com/deal-registration](https://preveil.com/deal-registration)

Reach us anytime at [partners@preveil.com](mailto:partners@preveil.com)

Confidential: For Internal Use by PreVeil Partners Only.

