

# PreVeil vs. Microsoft GCC High

GCC High is often the most expensive decision a defense contractor makes on the path to CMMC – and in most cases, it's unnecessary. PreVeil delivers the same compliance outcomes at a fraction of the cost.

	Microsoft GCC High	PreVeil
<b>Best For</b>	Large enterprises with dedicated IT, security, and compliance teams and the budget to operate a complex, isolated cloud.	Organizations of all sizes—especially SMBs—that need secure and seamless CUI handling without heavy IT overhead.
<b>IT Overhead</b>	Requires managing separate tenants, domains, identities, and complex cross-tenant access controls, increasing operational burden on IT teams.	No new tenant or identity stack required. Clear system boundaries with minimal administrative overhead and simple external collaboration.
<b>User Experience</b>	Users juggle multiple email addresses, follow manual CUI rules, and work around collaboration limits—making everyday tasks harder and spillage more likely.	Works within existing email and file tools. Users keep familiar workflows, reducing confusion and minimizing the risk of CUI mishandling.
<b>Cost</b>	Higher licensing costs and added expenses for external collaboration and ongoing administration.	Lower total cost by avoiding additional licenses and long-term IT management overhead.
<b>Deployment</b>	Requires a disruptive migration to a new cloud, often involving consultants and long transition timelines.	Deploys quickly within existing environments with no rip-and-replace or large-scale migration.
<b>Security</b>	Encrypts data in transit and at rest, but data remains unencrypted and vulnerable in the cloud.	End-to-end encryption ensures only intended participants can access CUI—not even PreVeil.
<b>3<sup>rd</sup> Party Collaboration</b>	Sharing CUI with suppliers and subcontractors is difficult and often requires guest accounts or workarounds that slow or prevent collaboration.	Free and secure sharing of CUI with external partners using their existing tools—no extra accounts or special provisioning required.

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