

PreVeil Partner Enablement Guide

Where PreVeil Fits In the CMMC Ecosystem

RPO

- Strategic direction
- Assessment Readiness
- Gap Remediation
- Tech and Tool recommendations

MSP/MSSP

- RPO Duties (sometimes)
- Manage Full IT Instance
- Recommend, implement, and manage tech and tools

C3PAO

Responsible for formally assessing organizational ability to meet CMMC L2 Requirements

PreVeil

PreVeil sits at the core of 3,000+ defense contractor's tech stacks as the primary solution for safeguarding controlled unclassified information (CUI) at rest and in transit via a FedRamp Moderate Equivalent platform and FIPS 140-3 E2E Encryption.

The PreVeil Solution

PreVeil Email & Drive

The PreVeil platform provides end-to-end encrypted file storage, sharing, and email for sensitive data like CUI and integrates seamlessly into existing commercial environments to create a compliant enclave.

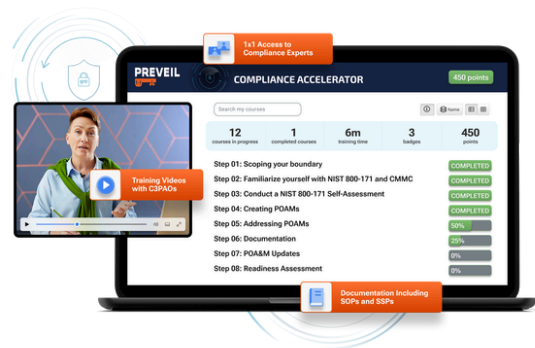


PreVeil Email Relay

A managed service that lets anyone send you CUI from their .mil or GCC High email systems — with no impact to your compliance boundary or workflows.

Compliance Accelerator & GRC

Assessment-ready & C3PAO-validated documentation covering everything your client needs. Pair with PreVeil's GRC to be on the fast track to 110.



PreVeil SIEM Connector

Connect PreVeil audit logs to your SIEM to add real time, automated alerts and monitoring of PreVeil logs.

Register a Deal here: [Preveil.com/deal-registration](https://preveil.com/deal-registration)

Reach us anytime at partners@preveil.com

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Why PreVeil

Learn why PreVeil is the solution hundreds of partners lead with when helping clients that need to adhere to CMMC and ITAR requirements.

When PreVeil Should Be Part of the Solution

Client has an existing Microsoft Commercial environment

- If a client already uses Office 365 internally they can build a fully CMMC compliant enclave using free tools they already have + PreVeil, creating a low cost solution that can be deployed within an hour putting them on the fast track to CMMC compliance
- [Learn More](#)

Client has an existing Google Workspace environment

- PreVeil is one of the few solutions that can transform gmail into a CMMC-compliant email instance
- [Learn More](#)

Client is an international or US-based organizations handling ITAR-controlled data

- PreVeil meets Regulation 120.54 carveout simplifying the path to ITAR compliance
- [Learn More](#)

Only a subset of a client's employees handle CUI (enclave approach)

- If a small portion of a client's employees handle CUI (5-100 users) a PreVeil enclave is the perfect match.
- [Learn more](#)

A client doesn't want a dedicated solution for E2E encrypted communications with their supply chain

- A common use case is standing up PreVeil in alone or in parallel to an existing GCC High environment to communicate with their supply chain. This is an advantageous setup to take advantage of PreVeil's free encrypted third-party communications.
- [Learn more](#)

A client is an incredibly small SMB that only needs 3-5 licenses

- PreVeil makes CMMC accessible for the smallest contractors with limited budgets that others would consider too small to be able to work with.
- [Learn more](#)

Key Terms to Listen For

- CMMC, NIST 800-171, DFARS,
- ITAR
- Controlled Unclassified Information (CUI)
- Enclave
- Supply Chain
- GCC/GCC High
- Encrypted Email
- FedRAMP
- FIPS 140-3

Why PreVeil

- **Quick to Deploy:** Deploys in an hour using your existing email address
- **Ease of Use:** Keep using Outlook, Gmail, File Explorer, mobile devices, and all your usual workflows
- **Proven Solution:** 75+ contractors have achieved 110/110 on their CMMC L2 Assessment
- **Save up to 75%+ vs. GCC High:** Eliminates costly deployments, requires fewer licenses, free 3rd party communications, and overall more secure. (See Below).

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